

RAPPAHANNOCK UNITED WAY

2022

ANNUAL REPORT

JULY 2021-JUNE 2022

Serving the City of Fredericksburg and the counties of Caroline, King George, Spotsylvania, and Stafford.



Rappahannock United Way



MESSAGE FROM THE CHAIR



Clayton E. Smith
Chairman of the Board

My Friends,

Having concluded my term as the Rappahannock United Way (RUW) Board Chair, I am pleased to open this letter as I did last year in my first Annual Report Letter, by again thanking my fellow Board members, a remarkable staff, donors who continued to give unselfishly through a challenging economic climate, dedicated volunteers, committed corporate partners, and invaluable member agencies who have worked alongside us to ensure that our neighbors who are Asset Limited, Income Constrained, Employed (ALICE) survive and thrive.

There will always be more to be done, but our years of preparation and execution of the Be-Bolder Plan served us well over the past year as we continued to adjust and adapt to the impact of an ongoing and unpredictable pandemic and its attendant effects including isolation, job loss, inflation, and others, that continue to impact too many in our community. While we have many challenges that remain, I am confident in our collective ability to address them properly and effectively in the year ahead.

There are many reasons for my optimism. I continue to be encouraged by the thoughtful leadership of our Executive Director, Janel Donohue, and her staff who have been creative in their approach to problem-solving and have, despite their own challenges, remained resilient and responsive to the needs of others. I am excited for our newest members who joined the board this year in July. They bring many talents, valuable experience, and new ideas that will help carry us forward while we continue to address the ever-pressing needs around Education, Financial Stability, and Healthy Living for those most in need.

Finally, as Immediate Past Chair, I look forward to working closely with Ron Holmes, our new Board Chair, who, along with a carefully selected Board, has already taken the first significant steps of reinvigorating the RUW Foundation. Ron's significant experience in finance and in Board leadership positions, will serve us all well as we continue moving forward with ever creative approaches to ensuring the long-term viability of RUW and effectiveness in supporting ALICE.

We were able to do much to change lives, including:

- Providing over \$441K in rent and mortgage relief to local ALICE households
- Supporting 125 ALICE households with financial assistance to keep their housing stable and their vehicles on the road
- Helping 812 taxpayers file their tax returns for free through RUW's Free Tax Program, with 351 taxpayers accessing additional tax credits
- Assisting 116 individuals with round-trip, on-demand transportation assistance through the Ride United program
- Distributing over 2,000 care packages for local healthcare workers at our hospitals and senior living facilities
- 241 volunteers giving over \$43,000 worth of volunteer time

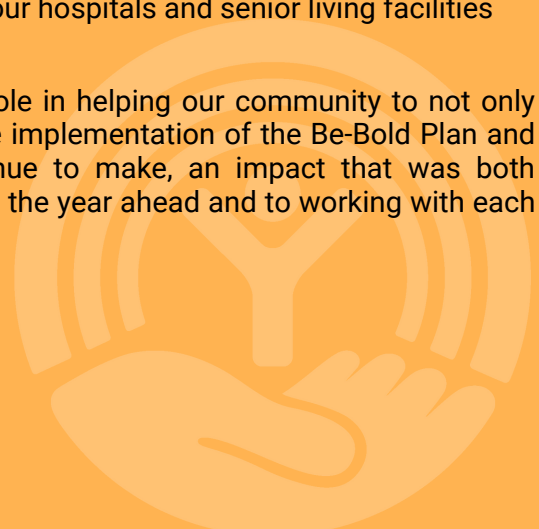
I close here by again thanking all of you who have played such a vital role in helping our community to not only survive, but to thrive under the most challenging of circumstances. In the implementation of the Be-Bolder Plan and the transition to the Be-Bolder Plan, we collectively made, and continue to make, an impact that was both immediate and set the conditions for long-term success. I look forward to the year ahead and to working with each of you as we continue to **Be There** for ALICE.

Thank you,

A handwritten signature in black ink, appearing to be 'CES'.

Clayton E. Smith

Chairman of the Board, Rappahannock United Way



2021-2022 RAPPAHANNOCK UNITED WAY BOARD OF DIRECTORS



CLAYTON SMITH
Chairperson
Janson Communications



RON HOLMES
Vice Chairperson
Janney, Montgomery, Scott, LLC



SEAN BARDEN
Treasurer
Mary Washington Healthcare



BROOKE MILLER
Secretary
Long & Foster Real Estate



SHAWN SLOAN
CI Cabinet Chairperson
The Media Partners, LLC



ED ALLISON
Bank President
(Retired)



KYLE ALLWINE
Northern Neck Electric
Cooperative



KATE BOLDON
Bank of America
(Retired)



BRITTANY CHIANG
Flatter, Inc.



JOHN COKER
Coker Orthodontics
(Retired)



RON DAVIS
Sorenson Outdoor Services



TAUNYA GARDNER
WC Spratt, Inc.



JORDAN HINKEBEIN
Hilldrup



PETE HUMES
Atlantic Union Bank



DALE LACHNIET
Lee Enterprises



TIFFANY RAY
Germanna Community College



JACK ROWLEY
CEO (Retired)



JAY SELLERS
Publix



AMANDA TALBERT
GEICO



BETH WILLIAMS
University of Mary Washington



JANE YAUN
Rappahannock Area
Community Services Board

2022 RAPPAHANNOCK UNITED WAY MEMBER AGENCIES

Big Brothers Big Sisters Greater Fredericksburg
Brain Injury Services
Caroline County Habitat for Humanity
Catholic Charities of the Diocese of Arlington, Fredericksburg
Central Virginia Housing Coalition
Children's Home Society of Virginia
Empowerhouse
Fredericksburg Area Health And Support Services (FAHASS)
Fredericksburg Counseling Services
Fredericksburg Regional Food Bank
Girl Scouts of the Commonwealth of Virginia
Greater Fredericksburg Habitat for Humanity
Healthy Families Rappahannock Area
Legal Aid Works
Lloyd F. Moss Free Clinic

Loisann's Hope House
Mental Health America of Fredericksburg
Micah Ecumenical Ministries
Rappahannock Area YMCA
Rappahannock Council Against Sexual Assault
Rappahannock Court Appointed Special Advocates
Rappahannock Emergency Medical Services Council
Rappahannock Goodwill Industries
Safe Harbor Child Advocacy Center
Smart Beginnings Rappahannock Area
Stafford Junction
The Childcare Network
The Salvation Army Fredericksburg Corps
The Brisben Center

GRANTORS

Grants are an important part of how Rappahannock United Way is able to power its impact in our community. Grants help keep our Tax Program running and equipped with necessary technology, as well as support our rapidly growing work in the ALICE community. Thank you to all the organizations and businesses that awarded Rappahannock United Way grants in FY22!

Allen, Allen, Allen & Allen
City of Fredericksburg
Department of the Treasury IRS (VITA)
Fredericksburg REALTORS® Foundation
Fredericksburg Savings Charitable Foundation of The Community Foundation
Intuit Financial Freedom Foundation - Tax Time Allies
Jarrell Properties, Inc.
PBMares
PNC Foundation
Spotsylvania County
Stafford County
Virginia Community Action Partnership (VACAP)
Wells Fargo Foundation
United Way Worldwide

GRANTEES

Rappahannock United Way is proud to support programs outside of our organization that make an impact in the areas of Education, Financial Stability, and Healthy Living. These important programs are successfully created and executed by local nonprofits. Thank you for choosing to BE THERE for the local ALICE community!

EDUCATION

Big Brothers Big Sisters Greater Fredericksburg | *One-to-One Mentoring*
 Healthy Families Rappahannock Area | *Home Visiting*
 Rappahannock Area YMCA | *Virtual Learning Centers*
 Stafford Junction, Inc. | *Brain Builders*
 Stafford Junction, Inc. | *HUGS*
 Stafford Junction, Inc. | *Summer Junction*

FINANCIAL STABILITY

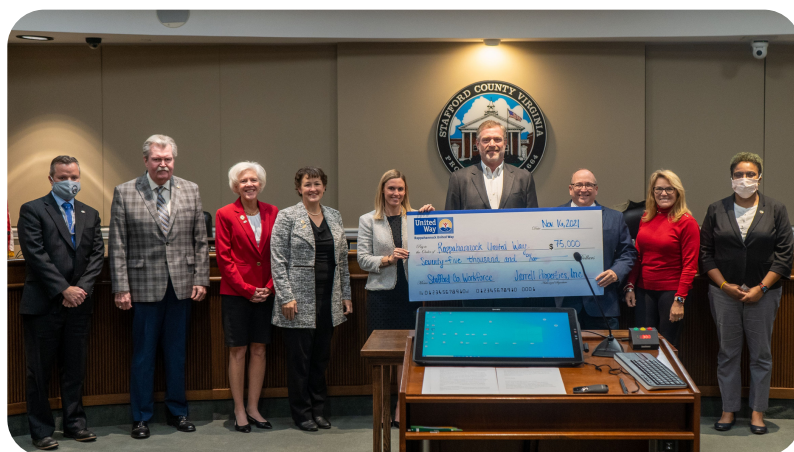
Fredericksburg Regional Continuum of Care | *Coordinated Assessment Helpline*

HEALTHY LIVING

Catholic Charities of the Diocese of Arlington | *Counseling*
 Children's Home Society of Virginia | *Post Adoption Services*
 Empowerhouse | *Domestic Violence Education and Supports*
 Healthy Families Rappahannock Area | *Village Fathers*
 Legal Aid Works | *Domestic Violence Protective Orders*
 Lloyd F. Moss Free Clinic | *Access to Healthcare*
 Mental Health America of Fredericksburg | *Helpline*
 Rappahannock CASA | *Court Appointed Special Advocates*
 Safe Harbor Child Advocacy Center | *Advocacy for Child Victims*
 Stafford Junction, Inc. | *Healthy Living Pays*

*Grantees approved in FY21 and paid in FY22.

Rappahannock United Way is proud to partner with Jarrell Properties, Inc. and Stafford County Government to provide housing assistance to Stafford County government and school employees. Working together we can help keep individuals and families safely and affordably housed.



OUR VISION

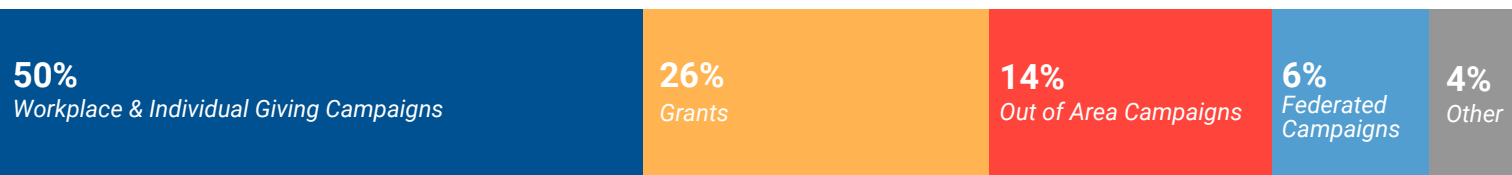
A community where individuals and families achieve their potential through Education, Financial Stability, and Healthy Living.



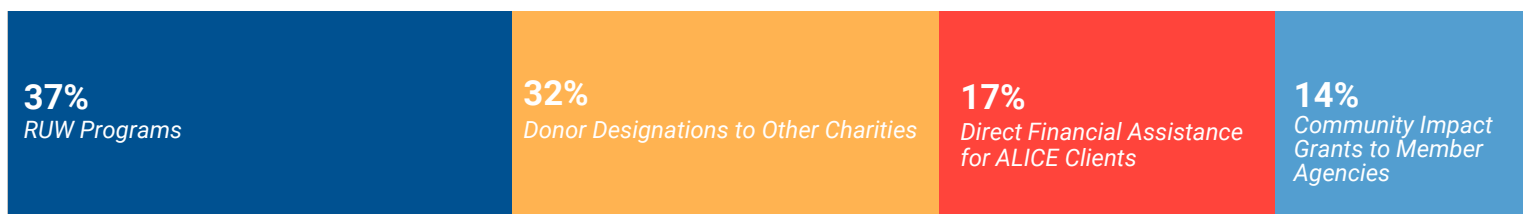
FINANCIAL REPORT

Rappahannock United Way programs include all volunteer engagement activities and Prosper Financial Services including ALICE Financial Assistance, Tax Services, Financial Coaching, and Financial Education. The following data indicates where funds were raised and how they were distributed.

WHERE WE RAISE MONEY



WHERE WE INVEST MONEY



WHERE WE SPEND MONEY



Rappahannock United Way has established comprehensive accountability guidelines that are regularly reviewed by our Board of Directors and Finance Committee. Our annual audit and IRS Form 990 are available on our website:
www.rappahannockunitedway.org/about/accountability

Rappahannock United Way does not charge any membership dues and/or fees to its member agencies.

IMPACT ON ALICE

Many households in our community are still experiencing the long-term financial impact caused by the pandemic.

With renewed funding support from local government, businesses, and individuals, Rappahannock United Way was able to continue to BE THERE for these individuals and families to help them recover and rebuild toward financial stability.

While the majority of households assisted had at least one adult fully employed – typically most adults were employed, often with more than one job. Hourly employment was the most common type of employment versus salaried, which means fewer benefits such as paid sick leave or health insurance – making a working household more vulnerable to financial instability.

Rappahannock United Way was able to provide direct financial assistance to 125 households (368 individuals) this year. Of those, 100 cases of rent assistance and 14 of mortgage assistance were provided to help maintain stable housing for these households. In addition, 10 individuals received financial assistance with car repairs and car payments to keep their vehicles on the road helping them get to work and school. One household received financial assistance with their childcare costs to help keep their children in a safe and educational environment while they went to work.

In April 2022 Rappahannock United Way launched the first of its series of *ALICE in Focus* reports which focused on Children. This new research showed that the majority of Virginia's Black and Hispanic children – 67% and 69% respectively – lived in households that couldn't afford the basics in 2019, compared to 36% of white children.

While 12% of all children in Virginia were deemed in poverty in 2019, the report shows that 35% – almost three times as many – lived in families defined as ALICE. Undercounting the number of children who are at risk can have lifelong consequences. Thousands of children are locked out of receiving critical supports for stable housing, food, and quality education, all of which can inhibit healthy child development.

Because ALICE households often earn too much to qualify for public assistance, the report finds that more than 620,000 at-risk children didn't access the Supplemental Nutrition Assistance Program or SNAP. Virginia lags behind its neighbors with just 29% of at-risk children enrolled in SNAP, compared with 32% in Maryland and 53% in West Virginia.

Other findings from *ALICE in Focus: Children* include:

- Having two working parents didn't guarantee financial stability: 27% of Virginia children lived in a home with two working adults whose income didn't meet the cost of basic needs in 2019.
- Among households below the ALICE Threshold, families of Black children had the lowest homeownership rate at 26% in comparison with 57% of families of white children.
- Nearly 243,000 children in households earning below the ALICE Threshold had no high-speed internet access at home.



EDUCATION

A quality education is still one of the best predictors of professional and financial success in the U.S. and one of the few ways ALICE households can get ahead in the long run.

One area of concern for ALICE households is the achievement gap in public schools. Across our region, low-income K-12 students perform lower on math and reading tests, and have lower high school graduation rates. This makes them more likely to live in poverty or in ALICE households as adults.

Because you chose to BE THERE, Rappahannock United Way...

Invested \$65,000 total funds to member agency programs, providing tools for families to support their children's successful progress through school, and resources for children to achieve health and developmental milestones.

Helped 1,510 families and caregivers who were provided with education services, resources, tools, training, and/or skills.

Educated 613 students through funded programs to ensure their reading and math skills are at or above grade level.

Helped 218 students through funded programs that helped them have on-time grade-level transitions.

Supported 208 youth who participated in school or community-based out-of-school programs or received individualized support.



SCHOOL SUPPLY DRIVE

Individuals and companies showed their generous spirits by collecting and donating items for Rappahannock United Way's School Supplies and Book Drive in September 2021.

Over \$670 worth of new books, notebooks, paper, crayons, pencils, pens, scissors, glue sticks, and backpacks were collected and distributed to local students in need.

FREE LITTLE LIBRARY

With the support of our corporate partners, Rappahannock United Way was able to build and install a Little Library outside our building.

Our friends at Publix built the library and Rappahannock Electric Cooperative installed it. The library is now kept fully stocked with books for young readers of all ages to come and give or get free books.

STORY TIME VIDEOS

This year our amazing story time reading volunteers came together several times so that we could record them reading age appropriate books for young children.

The videos were shared with our partners at local pre-schools and continue to be available through our YouTube channel and on social media.

FINANCIAL STABILITY

Almost 40% of households in our area are unable to afford the basics necessities, despite working. They are walking a financial tightrope without a safety net as they do not earn enough to build savings or pay down debt.

PROSPER A BRIGHT FINANCIAL FUTURE

by Rappahannock United Way

Prosper Students is Rappahannock United Way's financial education program for junior and senior high school students. Our goal is to educate students beyond the classroom and prepare them for adulthood through financial literacy and job readiness skills, along with an opportunity to win an education scholarship.

Through spring and fall virtual workshops, **43 students** gained hands-on experience building tailored resumes and learned how to effectively communicate in an interview. Students were also taught the steps of creating a budget for their needs, how to identify ways to establish credit, and steps to avoid building debt.

Prosper Coaching allows individuals and families to meet with a certified financial coach in custom 1-on-1 sessions. This year, **21 individuals** participated in long-term one-on-one financial coaching, covering topics such as building a budget that meets your needs and goals, eliminating debt, creating and building an emergency fund, and pulling your credit score.

Prosper Tax Services is RUW's FREE tax preparation program. Last year alone, RUW helped **812 individuals** file their federal tax returns, **63 taxpayers** committed to saving 10% of their tax refund, and **351 taxpayers** accessed additional tax credits.



RIDE UNITED

The Ride United program seeks to reduce transportation barriers that prevent individuals from accessing healthcare, getting quality jobs, completing education programs, and more. Transportation has proven to be a key issue for many individuals seeking services to support financial stability.

Rappahannock United Way is committed to reducing transportation barriers that prevent individuals and families from accessing healthcare, getting quality jobs, completing education programs, and more.

Ride United offered round-trip, on-demand Lyft rides to **116 individuals**, connecting them to services that are critical to pandemic recovery, including education, employment, health care, and more.

HEALTHY LIVING

Health is directly correlated to income: low-income households are more likely than higher-income households to have poorer health.

This is a two-way connection: having a health problem can reduce income and increase expenses, often causing a family to fall below the ALICE threshold. Trying to maintain a household with limited income and few assets can also cause poor physical and mental health.

Because you chose to BE THERE, Rappahannock United Way...

Invested \$220,875 total funds to member agency programs, providing tools for individuals and families to better avoid, withstand, and recover from adverse events.

Helped 14,182 individuals gain access to healthcare services - a critical need during a global pandemic.

Supported 990 individuals through funded programs in developing coping, stress management, and resiliency skills.

Supported 156 individuals through funded programs who are now free from sustained incidents of abuse and neglect.

Helped 189 children meet key developmental milestones through support from funded programs.

CARE PACKAGES FOR HEALTHCARE WORKERS

Community members came together to volunteer with Rappahannock United Way to create over 2,000 care packages for local healthcare workers at our hospitals and senior living facilities.

Volunteers came from:

- AAA
- Atlantic Builders
- Atlantic Union Bank
- C Parker Consulting
- Chancellor's Village
- Courtland High School Student Council Association/National Honor Society
- Ferry Farm Baptist Church
- Mary Washington Healthcare
- RUW Board Members
- Spotsylvania County Schools
- Stafford County Government
- Stafford Department of Social Services



Through a national United Way partnership with SingleCare, **3,663 individuals saved \$441,834** in prescription costs through prescription drug discount cards.



Rappahannock United Way distributes free discount prescription cards to connect as many low-income individuals as possible with the services SingleCare provides.

WHAT IS WOMEN UNITED?

Women United is part of a global network of more than 70,000 women in 165 communities across six countries, all dedicated to improving lives and creating stronger communities.

Through Women United, Rappahannock United Way is bringing together local women who will fight for the health, education, and financial stability of every person in our community. Women United members are donors who go above and beyond to invest their resources, time, and talent into addressing our community's critical issues. Using directed gifts, volunteerism, and issue-focused fundraising, these women "lead the charge and inspire the change" right here in the Fredericksburg region.

Established in 2019 by a group of caring women, the RUW Women United Affinity Group has grown to over 200 women. RUW invites women to join Women United and become a part of creating long-lasting change in our community.

Women United membership is an annual, undesignated gift of \$1,000 to Rappahannock United Way.

By making this investment, our members are helping us build a community that is hopeful, resilient, and self-sufficient.

RAPPAHANNOCK UNITED WAY
WOMEN UNITED®
LEADING THE CHARGE. INSPIRING THE CHANGE.™



***By joining Women United,
you will make a
difference through
volunteer opportunities,
have opportunities to
network and collaborate
with key business and
community leaders,
and have the chance
to learn about the key
issues impacting our
community.***

WOMEN UNITED IN ACTION



WOMEN UNITED: VOLUNTEERS IN ACTION FALL 2022

Rappahannock United Way mobilized the caring power of our community to help recognize and show appreciation for our local dedicated healthcare workers.

2,000 care bags were carefully assembled by volunteers and delivered to Mary Washington Healthcare, Stafford Hospital, Spotsylvania Regional Medical Center, and Encompass Health.

Pictured are volunteers from RUW's Women United Leadership Council and RUW supporters who caravanned to each hospital delivering bags.



CONVERSATIONS THAT MATTER... TO HER MAY 11, 2022

Rappahannock United Way's Women United hosted an evening of learning and conversations focused on how being coached helps women experience the power of resiliency.

Featured coaches of the evening:

- **Donna Hetrick** – Owner of Lifestyle Fitness & Nutrition and Certified Clinical Nutritionist
- **Jean Ibañez Payne** – Founder of TI Verbatim Consulting Inc. and Certified Leader Coach
- **Beth Williams** – Executive Director of HR, UMW and Certified Professional Life Coach

Conversations That Matter... to Her

MAY 11, 2022
5:00 PM - 7:00 PM

Fredericksburg Country Club
11031 Tidewater Trail
Fredericksburg, VA 22408

FEATURED COACHES:

DONNA HETRICK
Owner, Lifestyle Fitness & Nutrition
Certified Clinical Nutritionist

JEAN IBAÑEZ PAYNE
Founder, TI Verbatim Consulting Inc.
Certified Leader Coach

BETH WILLIAMS
Executive Director of HR, UMW
Certified Professional Life Coach

Remarkable

Women's Leadership Coaches Mastermind Workshop

From Conversations That Matter... to Her to Solutions That Work... for Her

Date: 6/22/22
Time: 5:30 PM - 7:00 PM
Rappahannock United Way,
3310 Shannon Park Drive,
Fredericksburg, VA 22408

Just a \$99 donation to United Way gets you entry!

BETH WILLIAMS
CERTIFIED COACH
EXECUTIVE DIRECTOR

BRITTANY CHIANG
CERTIFIED COACH
ICF-ACC, PHD, CEO
AT FLATTEN, INC.

SUSAN COLEMAN
CERTIFIED COACH
JOHN MAXWELL CERTIFIED
COACH, DIRECTOR OF
MARKETING AT BRAC

REMARKABLE WOMEN'S LEADERSHIP COACHES MASTERMIND WORKSHOP JUNE 22, 2022

From *Conversations that Matter...to Her* to *Solutions That Work...for Her*, RUW hosted twenty women to dive deeper into what it means to be coached.

Those in attendance engaged in activities and deep discussion about the following topics:

- Steps to Developing Your Personal Mission Statements
- Time Management Best Practices
- Goal Setting for Change

LEADERSHIP GIVING CIRCLE

TOCQUEVILLE SOCIETY \$10,000 and above

The Tocqueville Society recognizes local philanthropic leaders and volunteer champions around the world who have devoted time, talent, and funds to create long-lasting changes by tackling our community's most serious issues. Membership in the Tocqueville Society is granted to individuals who contribute at least \$10,000 annually to Rappahannock United Way.



SEAN AND
JOANNE BARDEN



BILLY AND
LINDA BEALE



RON AND MARY JANE
BRANSCOME



JOHN AND
LINDA COKER



RON DAVIS



RON AND ANN
HOLMES



MIKE AND CHRISSEY
MCDERMOTT



BROOKE AND
NATHAN MILLER



DON AND BEV
NEWLIN



FRED AND
BARBARA RANKIN



JACK AND PAT
ROWLEY



CLAYTON AND
JAMIE SMITH



JOE AND MARY
WILSON

COMMUNITY FOUNDER \$5,000-\$9,999

Ed and Joyce Allison
Kevin and Winonia Barnes
Wayne and Lydia Cosner
William and Theresa Crawley
Andrew Davis

Janel and Michael Donohue
Eric and Gidget Fletcher
Taunya L. Gardner
Paul and Laura Giambra
Steve and Joyce Hanscome

Faye Hussion
Charles and Tricia McDaniel
Mary C. Reese-Snellings
Donald Robinson
Steve and Linda Spratt

Virginia and Roger Valentino
James and Jeanne Vaught

COMMUNITY INVESTOR \$2,500-\$4,999

John Arp
Samuel and Christine Braxton
David G. Brown
Armandina Castillo
Dennis and Susan Coleman
Arthur J. Copeland Jr.
John and Brenda Davenport
Bruce and Sandy Davis
Laura DeSimone

Eileen and Herman Dohmann
Kathleen Dooley
Linda Dort
Kent and Sharon Farmer
Krista Francom
The Teddy Fund
David Goodwyn
Lloyd and Lynn Harrison
John and Laura Hewa

Dianne W. Holmes
Jud and Christy Honaker
Steven Fowler and Peggy Howell
Dale and Annette Lachniet
M. Stephen and Ellen Mandell, Jr.
Marty and Elaine Miller
Charles Miller
Sammie Pixley
Frederick and Kelly Presley

Florence O. Ridderhof
Amy and Jay Sellers
Shawn and Heidi Sloan
James and Jennifer Swisher
Ronald W. Witt
Linda Worrell

COMMUNITY CHAMPION \$1,750-\$2,499

Jason Andrukonis
Tiffany Belling
Fred and Anne Betz
Dave and Meg Bohmke
Delese Braxton
Kelly Diffenbaugh
Judith A. Crissman
Diane H. Stetler
Richard S. Ehrle

Paula Fleming
Christen Gallik
Joe and Gail Greene
Bill and Sherry Hession
Juliana Hockaday
Ann-Lloyd and Dale Jones
Donna S. Krauss
Debra Marinari
C.R. and Celia Massey III

Richmond and Rennie McDaniel
Leah Middleton
John and Susan Neal
Jeffrey and Nancy Parsons
Raynelle E. Rammacher
Linda and Vick Rivera
Helen and Stephen Sanders
Karl and Felicia Schaeffer
Christopher Sions

Richard and Susan Spears
Judith Thompson
Travis and Kimmarie Turner
John and Susan Warlick
Janet F. Wishner
Harold and Kathleen Wood

COMMUNITY BUILDER \$1,000-\$1,749

Chantel Ainley	Robert and Melody Fowler IV	Theresa Livelsberger	Erin Saynuk
Bobby and Sally Anderson	Maria and Jimmy Franklin	Ronald and Margaret Lunardini	Kelly Schweers
Jo Ellen S. Armstrong	Marie Fredrick	Thomas and Diana Magrino	Olivia Scott
Casilda M. Avila	Jennifer Freeland	Robyn Manthey	John and Mindy Seal
Tim and Kristen Baroody	Elizabeth Fugitt	Hilton "Pete" and Cindy Marshall	Marc and Lisa Seay
Stephen and Mary Ann Batsche	Mickie and Stan Galik	Roberto Martinez	Jessica Self
Yvette Blake	Melissa Gallaro	Brian McCaslin	Scott M. Sell
Cody and Cameron Blankenship	Laurie A. Gallup	Tamra McCoy	Anthony and Christine Sequera
Lisa Foeman Boatwright	The Gannon-McDermott Family	Carol and Thomas McDade	Joseph Seward
Bill and Kate Bolden	Jessica Gartner	Charles and Mary Wynn McDaniel	Naim Shakoor
Steve and Kim Braun	Ryan C. Gibson	Judith D. McGillicuddy	Kris Sieber
Sue and Marty Bridi	Melody Gratic	Don and Nelda Mohr	Tiffany Simons
Leesetta J. Brock	Chuck Gray	Roger Engels and Nancy Moore	Christine Simpkins
Emma Brooks	Arden J. Green	Nicole Moore	Michael and Suzanne Smith
Joseph and Melinda Brown	Carol and Jack Green	Heather Moorehead	Paula Smith
Robert and Sandra Brown	Dan and Susan Hansen	Evelyn Morgner	Owayne Spencer
David Bryant	Joan Marie Hart	Donna R. Morris	Matthew J. Speziale
Anne Cannon	Deborah L. Hendricks	MC Morris	Douglas G. Stewart
Michael N. Carey	Steven B. Herndon	John and Rebecca Murray	Daniel Stimpson
Dawn Carey	Joshua Hersom	Shondella Murray	Mike Szymendera
Tiffany Carr	Nicole Hideo	Michael Muse	Nick and Amanda Talbert
Michael Cashion	Donald C. Hill	Ann Myers	Troy and Michelle Thompson
Brittany and Oliver Chiang	Keri Hills	Timothy Myers	Nancy B. Tighe
Patricia J. Childs	Heather Honaker	Sig-Britt Nilsen	Guy L. Tuel IV
Keneath Coleman	Summer Hughes	William and Jacqueline Nix	Tom Wack
Wendy Collins	Joshua Hull	Shanna Norton	Carley and Brian Walker
Pionne Corbin	Pete and Sharon Humes	Regina R. Ober	Kathryn Wall
David and Mary Covington	Martha M. Hutzler	Sherri I. Oesterheld	Sarah and Michael Walsh
Kathy Cox	John and Kathleen Izzo	Jason and Sarah Ogle	Keith and Jeannine Wampler
Susan Crane	Naomi S. Jaeger	Marc Ohler	Misty Warren
Richard Culpepper	Phillip Jenkins	Robert C. O'Neill	Russell and Krista Watson
Craig Cummings	Jamar Johnson	Rebecca Ourada	Sheryl Weldon
Mechelle Cutshaw	Christopher and Natalie Johnston	Anne Overington	Steven Whalen
Malvern Davis	Joseph Jones	Kimberly Pace	Joe and Michelle Wickens
Nathan and Amy Day	Stan Jones	Cara Parker	Scott and Shandelle Wiliford
Denise Desgrosseilliers	Joshua Kendrick	Ronald and Miriam Parsons	David and Cathy Williams
Frank Dixon	Melinda K. Kern	Timothy Pippen	Lance and Beth Williams
Gregory Donovan	Jackson King	John Pleta	C.M. and Barbara Williams
James and Lissa Eaton	Wallace N. King	Suzanne Poe	Sandra E. Williamson
James Eck	Brooke and Stephen Kingsley	Josh Powell	Andrea Wilson
Alan K. Edwards	JoAnne Kinnamon	Michael J. Presson	Addam and Gina Wright
Tina and Greg Ervin	Ken Lapin	Rebecca Purdy	Cathy and David Yablonski
Lisa and Robert Farmer	Tiffany M. LaPre'	Xavier Richardson	Miguel and Paula Yasser
Kevin Fastabend	Lisa C. Lash	George W. Roth	Jane McDonald Yaun
Charles and Laura Fennemore	Geoff and Dolores Lawson	Maxie and Crystal Rozell	Bill and Adele Young
Edward Ferrier	Donna Leahy	Tina Samuels	Scott A. Young
Beth Fielding	Julie S. Leitch	Stephen and Helen Sanders	Christopher and Dana Zipprer
Drew Flenard	James and Vicki Lewis	Paul Santay	
Arlene Ford	F. Raymond and Marlene Little	Sara Saundercock	

Rappahannock United Way recognizes the individuals who provide leadership support to the community through their generous contributions of \$1,000 or more. Throughout the year, we recognize our Leadership Giving Circle at community-sponsored events.

EMPLOYEE AND CORPORATE GIVING *through workplace campaigns*

GEICO®

FLAGSHIP CAMPAIGN

GEICO raised **\$350,000** for Rappahannock United Way!

Thank you, GEICO!



HIGHEST CONTRIBUTORS \$100,000-500,000

GEICO®



Mary Washington Healthcare

\$50,000-\$99,999

Publix Super Markets
Quarles Petroleum, Inc.

\$25,000-\$49,999

Hilldrup
Rappahannock Area Community Services Board
Rappahannock Electric Cooperative
Virginia Partners Bank
Wegmans Food Markets, Inc.

\$10,000-\$24,999

Costco Wholesale
M&M Auto Parts, Incorporated
Rappahannock United Way, Inc.
United Parcel Service

\$5,000-\$9,999

Amentum
Bishop, Farmer & Co. LLP
Target # 1857
Target #2138
Target #772

\$2,500-\$4,999

Allen, Allen, Allen & Allen
Columbia Gas of Virginia
Fredericksburg Regional Chamber of Commerce
Lockheed Martin
McLane Mid-Atlantic
PBMAres, LLP
PermaTreat Pest Control
Rappahannock Area YMCA, Inc.
Silver Companies
Spotsylvania Regional Medical Center
Target #2175
The Free Lance-Star
TowneBank
Truist
Walmart
Weis Markets

\$1,000-\$2,499

Atlantic Union Bank
Carter Bank & Trust
Cary Street Partners Holdings LLC
CVS Distribution Center
Empowerhouse
Falmouth Self Storage
Federal Express
Fredericksburg Regional Food Bank
Lloyd F. Moss Free Clinic

\$1,000-\$2,499 (continued)

Lions Memorial Scholarship Fund, Inc.
Mutual Assurance Society of Virginia
PNC Bank
Sentara Northern Virginia Medical Center
TD Bank

\$1-\$999

AAA Club Alliance
Big Brothers Big Sisters Greater Fredericksburg
Cassidy, Connor & Pitchford, LLC
Davenport & Company
Fredericksburg Chapter #1592 Women of the Moose
Giant Food, Inc.
Hirschler
JCPenny
Navy Federal Credit Union
O'Reilly Auto Parts
Patricio Enterprises
Raymond James and Associates, Inc.
Robert B. Payne, Inc.
Safe Harbor Child Advocacy Center Inc.
Shiloh Baptist Church Old Site
Target - D457 & D466
The Salvation Army of Fredericksburg
Thrive Virginia
Truist Bank
Una-Dya
W.J. Vakos & Company

THANK YOU TO ALL OF OUR SPONSORS AND DONORS.
Your generosity made our 2021-2022 outcomes possible.

FLAGSHIP

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LIVE UNITED



Mary Washington Healthcare

PLATINUM



CHANCELLOR'S VILLAGE
Independent & Assisted Living

The Free Lance-Star

fredericksburg.com

GOLD



Hilldrup™
Moving, Storage,
Relocation & Logistics



SILVER



BRONZE

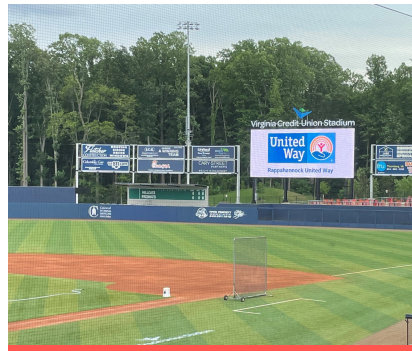
Marks & Harrison
Topside Federal Credit Union

2022 SPOTLIGHT: EVENTS

CAMPAIGN CELEBRATION FRED NATS STADIUM , JUNE 7, 2022

Our Campaign Companies hit a Homerun!

Rappahannock United Way congratulated the 2021 Campaign Companies on their winning workplace campaigns by hosting a luncheon at Fred Nats Stadium on June 7, 2022. During the luncheon, awards were presented to the campaign volunteers and companies who participated in RUW's 2021 campaign season.



A NIGHT AT THE BALLPARK: LEADERSHIP GIVING CIRCLE DONOR EVENT JUNE 28, 2022

Rappahannock United Way celebrated the generosity of the 2021 Tocqueville and Leadership Giving Circle donors with an evening at the ballpark on Tuesday, June 28, 2022.

Thanks to the generosity of our annual sponsors, game tickets, dinner, and drinks were provided as Leadership Giving Circle donors enjoyed the Fredericksburg Nationals game from the 1st Base Sky Porch.

THANK YOU to our Tocqueville and Leadership Giving Circle donors who make a positive impact in our community through giving.



2022 SPOTLIGHT: NEW CAMPAIGN PARTNERSHIPS

IGNITE HOPE CAMPAIGN ATLANTIC BUILDERS \$25,000 MATCH

For the second year in a row, thanks to the generosity of Atlantic Builders and their commitment to BE THERE, we received a match and were able to ignite hope.

Atlantic Builders committed to matching each dollar donated towards the ALICE® Assistance Fund up to \$25,000, helping every dollar make twice the impact. Rappahannock United Way raised over \$52,484 for our community.



VIRGINIA HERITAGE 2021 CHARITY CHALLENGE

We are grateful for a new partnership with the Virginia Heritage at Lee's Parke Community.

When Stimulus checks were coming in, the residents at Virginia Heritage wanted to make a big impact with their stimulus checks.

Thanks to their generous donations to Rappahannock United Way's ALICE® Assistance Fund and to RUW Member Agency Fredericksburg Regional Food Bank, we were able to continue to BE THERE for our community.

Residents raised over \$16,385 to support Rappahannock United Way.



2022 SPOTLIGHT: VOLUNTEERING

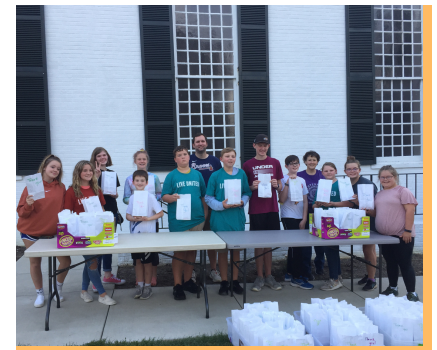


THANK YOU, VOLUNTEERS!

From Rappahannock United Way's Board Members and Employee Campaign Coordinator's, to Tax Volunteers and Storytime Readers, we say THANK YOU to every single hard-working volunteer for dedicating their time and expertise to our community this year!

In total 241 volunteers gave more than 1,500 hours of their time and expertise to support RUW's mission this year. This volunteer time has a dollar value of over \$43,000!

Participating in seasonal and year-round volunteer opportunities helps make the greatest impact in our community.








THANK YOU!

FOR CHOOSING TO BE THERE



GIVE. ADVOCATE. VOLUNTEER.

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